

Message Text

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PAGE 01 MANAGU 04140 182046Z

17 15

ACTION ARA-20

INFO OCT-01 AID-20 ISO-00 EB-11 IGA-02 RSC-01 DRC-01 /056 W

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R 181800Z OCT 73

FM AMEMBASSY MANAGUA

TO AMEMBASSY GUATEMALA

INFO SECSTATE WASHDC 2687

LIMITED OFFICIAL USE MANAGUA 4140

GUATEMALA FOR ROCAP

FOR PARKER FROM CULBERTSON

E. O. 11652: N/A

SUBJECT: MANAGUA MINISTRY OF PUBLIC WORKS, CONTRACTOR, AID
RELATIONSHIPS

REF: STATE 200624

1. IN ATTEMPTING TO RESOLVE THE QUESTIONS RAISED IN REFTEL. I
NEED A REPEAT OF ROCAP'S ROUND-ROBIN MESSAGE OF APPROXIMATELY
SEPTEMBER 15 ON THE SUBJECT OF THE NICARAGUAN MINISTER OF PUBLIC
WORKS' REQUEST TO CONTRACTORS TO NEGOTIATE WITH THE MINISTRY RATHER
THAN THE INTERNATIONAL LENDERS. WILL APPRECIATE YOUR SENDING AND
ALSO REPEATING TO AID/W WHICH SEEMS NOT TO HAVE RECEIVED.

2. IN ADDITION, WOULD APPRECIATE COMMENT ON ANY FURTHER REACTIONS
YOU MAY HAVE HAD FROM DIRECT CONTACTS WITH MINISTRY OR WITH CABEL.

3. FYI, USAID/NICARAGUA EXPERIENCE TO DATE IS THAT MINISTRY
CIRCULAR HAS HAD NO EFFECT ON ITS RELATIONS WITH EITHER MINISTRY
OR CONTRACTORS NOR AS TO USAID'S POSTURE IN THE PROCESSES HERE OF
CAPITAL FINANCING RECONSTRUCTION AND DEVELOPMENT PROJECTS. OUR
UNDERSTANDING HAS BEEN THAT MINISTER'S INTEREST, BASED ON THE ONE
CABEL PROJECT EXPERIENCE, WAS TO AVOID IN THE FUTURE ANY FURTHER
ATTEMPTS BY BIDDERS UNDULY AND INAPPROPRIATELY TO INVOLVE INTER-
NATIONAL LENDERS IN BRINGING PRESSURE ON THE MINISTRY ON BIDDERS'

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BEHALF, EITHER AS TO SELECTION OR COSTS NEGOTIATION. IF YOUR

INFORMATION OR UNDERSTANDINGS DIFFER, PLEASE ADVISE.
SHELTON

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NNN

Message Attributes

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Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 18 OCT 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: elyme
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Original Handling Restrictions: n/a
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Review Comment: n/a
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